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## The individual, society, and the role of information

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## Evolution in two dimensions:



## Evolution of society:



## Society as an information-processing system, composed of:

- Individuals - all identical
- Interactions between individuals, in the form of exchanges of information items
- Both embedded in an environment

All parameters are averages.

Functionality of the individual - two processes:


## Definitions so far:

$\mu \quad$ The rate of input from other individuals, in items per unit time

The rate of input from the environment, in items per unit time
$\Theta \quad$ A subset of the knowledge base containing the information items that make up the individual's identity (or attitude)
w The size of $\Theta$ (number of information items)

Alignment between two identities:

$$
\alpha_{i, j}=\frac{1}{w}\left[\Theta_{i} \cap \Theta_{j}\right]
$$

Social cohesion:

$$
\alpha=\frac{1}{n(n-1)} \sum_{i, j \neq i} \alpha_{i, j}
$$

## Two parts of the identity:

$$
\begin{array}{cc}
\Theta & \\
\hline(1-\alpha) \cdot \mathrm{w} & \alpha \cdot \mathrm{w} \\
\hline & \uparrow \\
& \uparrow_{\text {Social cohesion }}
\end{array}
$$

Functionality of the individual - two processes:


Three types of inputs (parts of $\mu$ ):

1. Inputs requiring no active engagement
2. Inputs associated with our normal, daily activities (work, study, family, sport, etc.)
3. Inputs that relate to our current beliefs; i.e., to items in $\Theta$

An important characteristic is attention - focused mental engagement on a particular information item. Part 1 requires none, whereas parts 2 and 3 do.


Resolution of conflict:
Either
reject the conflicting item of information
or
accept it, in which case $\alpha \rightarrow \alpha+1$

The probability of acceptance is $p$, which then becomes a measure of the persuasiveness of the item of information.


$$
\alpha=\frac{p}{p+\gamma}
$$

where

$$
\gamma=\mu_{0} / \mu_{1}
$$



$$
\beta=\frac{\gamma}{p+\gamma} \frac{\mu_{1}}{\mu_{3}}
$$

and the condition

$$
\beta \leq(1-\alpha)
$$

leads to the limit (Fletcher's I-limit?)

$$
\frac{\mu_{1}}{\mu_{3}} \leq 1
$$

i. The IT industry represents a huge investment.
ii. This investment is increasingly in private ownership.
iii. The ownership in increasingly concentrated in a very small segment of society; what has been called the Transnational Capitalist Class.
iv. With ownership comes control and power.
v. There is limited societal governance of this IT industry.

Two approaches to perverting the operation of the collective intelligence:

Selective presentation (promotion and suppression)

- increasing $y$
and
Association with accepted beliefs (cognitive advantage) - increasing both $x$ and $p$

$$
\alpha=\frac{p}{p+\gamma}
$$

where

$$
\gamma=\mu_{0} / \mu_{1}
$$




## Questions?

