

PABLO GUILLEN

EDUCATION

PhD Economics, *Cum Laude*, 2004, Universitat Autònoma de Barcelona

BA Economics, 1999, Universidade de Vigo

EMPLOYMENT

1/25 – present	Professor, The University of Sydney, School of Economics
1/16 – 12/24	Assoc. Professor, The University of Sydney, School of Economics
1/11 – 12/15	Senior Lecturer, The University of Sydney, School of Economics
12/06 – 12/10	Lecturer, The University of Sydney, Discipline of Economics
8/04 – 8/06	CLER Research Fellow, Harvard Business School
4/04 – 6/04	Research Assistant at the LINEEX Experimental Economics Lab, Universitat de València

WORKING PAPERS

1. **Cheung, S., Guillen, P., Wang, E.,** *Matching with batches*. The University of Sydney School of Economics working paper series.
2. **Guillen, P., Kirk, A., Nedunuri, L.** *Fostering Cooperation by Threatening with Altruistic Punishment*. The University of Sydney School of Economics working paper series.

BOOKS

1. **Guillen, P., Komac, U.,** *City Form, Economics and Culture: For the Architecture of Public Space*. Springer Nature, 2020.

ARTICLES

1. **Butz, B., Guillen, P., Harbring, C.** (2024). Incentives for cooperation in groups - sociality meets decision rights. *Review of Managerial Science*, Forthcoming.
2. **Guillen, P., Kesten, O., Kiefer, A., Melatos, M.,** 2022. A field evaluation of a matching mechanism: university applicant behaviour in Australia. *Proceedings of the National Academy of Sciences of the United States of America Nexus*, 1(1).
3. **Guillen, P., Veszteg, R.,** 2021. Strategy-proofness in experimental matching markets. *Experimental Economics*, 24(2), 650-668
4. **Guillen, P., Hakimov, R.,** 2018, The effectiveness of top-down advice in strategy-proof mechanisms: A field experiment. *European Economic Review*, 101, 505-511.
5. **Guillen, P., Hakimov, R.,** 2017, Not quite the best response: truth-telling, strategy-proof matching, and the manipulation of others. *Experimental Economics*, 20(3), 670-686.
6. **Bou, S., Brandts, J., Cayón, M., Guillen, P.,** 2016, The price of luck: paying for the hot hand of others. *Journal of the Economic Science Association*, 2(1), 60-72.
7. **Guillen, P., Merrett, D., Slonim, R.,** 2015, A New Solution for the Moral Hazard Problem in Team Production. *Management Science*, 61(7), 1514-1530.

8. **Griffiths, R., Guillen, P., Martinez i Coma, F.,** 2015, Between the sword and the wall: Spain's limited options for Catalan secessionism. *Nations and Nationalism*, 21(1), 43-61.
9. **Guillen, P., Hing, A.,** 2014, Lying through their teeth: Third party advice and truth telling in a strategy proof mechanism. *European Economic Review*, 70(October), 178-185.
10. **Babones, S., Babicky, P., and Guillen, P.,** 2013, Fairness in the social regulation of labor markets: Reasons for Hope? *Comparative Sociology*, 12(2), 139-159.
11. **Guillen, P., and Veszteg, R.,** 2012, On "Lab rats", *Journal of Socio-Economics*, vol 41:5, pp.714-720.
12. **Guillen, P. and Kesten, O.,** 2012, Matching markets with mixed ownership: The case for a real-life assignment mechanism, *International Economic Review*, vol 53:3, 1027–1046.
13. **Guillen, P. and Ji, D.,** 2011 Trust, discrimination and acculturation: Experimental evidence on Asian international and Australian domestic university students', *Journal of Socio-Economics*, vol. 40:5, pp. 594-608
14. **Brañas-Garza, P., Fatas, E., Guillen, P.,** 2010, Inducing efficient cooperation patterns in public good games, an experimental investigation', *Journal of Economic Psychology*, vol.31:6, pp. 872-883
15. **Slonim, R., Guillen, P.,** 2010, Gender selection discrimination: Evidence from a trust game, *Journal of Economic Behaviour and Organization*, vol.76:2, pp. 385-405
16. **Englmaier, F., Guillen, P., Llorente, L., Onderstal, S., Sausgruber, R.,** 2009, The choptstick auction: A study of the exposure problem in multi-unit auctions, *International Journal of Industrial Organization*, vol.27:2, pp. 286-91
17. **Brañas-Garza, P., Guillen, P., Lopez del Paso, R.,** 2008, Math skills and risk attitudes, *Economics Letters*, vol.99:2, pp. 332-336
18. **Brandts, J., Guillen, P.,** 2007, Collusion and fights in an experiment with price-setting firms and production in advance, *Journal of Industrial Economics*, vol.55:3, pp. 453-473
19. **Brañas-Garza, P., Georgantzis, N., Guillen, P.,** 2007, Direct and indirect effects of pathological gambling on risk attitudes, *Judgement and Decision Making*, vol.2:2, pp. 48-58
20. **Guillen, P., Schwieren, C., Staffiero, G.,** 2006, Why feed the Leviathan?, *Public Choice*, vol.130:1-2, pp. 115-128
21. **Guillen, P.,** 2004, Becoming famous and then richer: how status can bias perfect competition, *Cuadernos de Economía*, vol.75:3.

GRANTS

Conference and workshops grant scheme, School of Economics, 2021, \$8,500

Conference and workshops grant scheme, School of Economics 2017, \$22,323

Testing strategy-proofness in matching markets: an experimental study; Guillen P;
Australian Research Council (ARC)/Discovery Projects (DP), 2016, \$60,000.

Mandate for laboratory improvements, The University of Sydney 2012, \$75,000.

FRSS grant 2012, The University of Sydney Faculty of Arts and Social Sciences, \$7,972.

Faculty Research Grant 2008, Faculty of Economics and Business, Luck Effort and
Redistribution, \$13,664.

Faculty Research Grant 2007, Faculty of Economics and Business, Team Effort and
Intergroup Competition, \$5,000.

INVITED PRESENTATIONS

Ruprecht Karl University of Heidelberg 2020

Meiji Gakuin University Tokyo 2019

Osaka University 2018

Monash 2016

Brunel University 2014

Masaryk University Brno 2014

WZB Berlin 2013

University of Ljubljana 2012

Universitat Autònoma de Barcelona 2012

Monash University 2012

Queensland University of Technology 2011

Monash University 2009

UNSW 2008

Australian National University 2007

SERVICE

Academic advisor, 2019-2021

ANZWEE 2021, organising committee

SWEET 2019, main organiser

BEEF 2018, organising committee

FASS Faculty Board, 2018-2019

Academic Board, 2018-2019

Local Promotions Committee, chair 2017-2019

Local Promotions Committee core member, 2016

School of Economics Academic Programmes member, 2013-2016

Postgraduate Coursework Coordinator, 2013-2016

Faculty Ethics Committee, 2010-2013

AWARDS

Dean's teaching award 2017

Multiple teaching commendations, 2020-2021

Teaching citation 2016

Nomination to the 2009 teaching award (The University of Sydney)