

**15th AUSTRALIA AND NEW ZEALAND WORKSHOP ON EXPERIMENTAL ECONOMICS: PROGRAM OVERVIEW (as at 12/9/22)**  
**Social Sciences Building A02 and RD Watt Building A04, Camperdown Campus, The University of Sydney**

**Monday 26 September**

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08:30 to 08:50 Registration

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08:50 to 09:05 A02 Theatre 200  
Welcome and Workshop Opening

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09:05 to 10:20 A02 Theatre 200  
Plenary Session (chair: Pablo Guillen)  
Daniel Zizzo, "Experimental Insights on Antisocial and Competitive Preferences"

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10:20 to 10:50 Morning Tea

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|----------------|--|---|---|
| 10:50 to 12:30 | A02 Theatre 200: Gender in Labour<br>Mallory Avery<br>Nisvan Erkal<br>Juliana Silva Goncalves<br>Erte Xiao (chair) | A02 Room 210: Industrial Organisation<br>Yang Liu<br>Qin Wu<br>Mia Tam<br>Kenan Kalayci (chair) | A04 Room 203: Individual Decision-Making I<br>Andreas Ortmann<br>Robert Rutledge<br>Agnieszka Tymula<br>Danielle Kent (chair) |
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12:30 to 13:30 Lunch

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| 13:30 to 15:10 | A02 Theatre 200: Gender in Development<br>Paulo Santos<br>Fatima Jamal Khan<br>Jolynn Chu<br>Elif Incekara Hafalir (chair) | A02 Room 210: Nudging<br>David Byrne<br>Meg Elkins<br>Martina Feherova<br>David Butler (chair) | A04 Room 203: Individual Decision-Making II<br>Allan Yip<br>Stephen Cheung<br>Alex Berger<br>Romain Gauriot (chair) |
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15:10 to 15:40 Afternoon Tea

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15:40 to 16:55 A02 Theatre 200  
Plenary Session (chair: Agnieszka Tymula)  
Ganna Pogrebna, "Behavioural Data Science of Leadership"

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**Tuesday 27 September**

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09:30 to 10:45 A02 Theatre 200  
Plenary Session (chair: Guy Mayraz)  
Ben Newell, "The Costs of Thinking"

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10:45 to 11:15 Morning Tea

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| 11:15 to 12:30 | A02 Theatre 200: Social Preferences | A02 Room 210: Public Choice | A04 Room 203: Market Design |
|                | Nina Xue                            | Lana Friesen                | Siqi Pan                    |
|                | Ben Grodeck                         | Evan Calford                | Pablo Guillen               |
|                | Vera te Velde (chair)               | Lionel Page (chair)         | Tom Wilkening (chair)       |

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12:30 to 13:30 Lunch

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|----------------|------------------------------------|--------------------------|-----------------------|
| 13:30 to 15:10 | A02 Theatre 200: Social Comparison | A02 Room 210: Incentives | A04 Room 203: Finance |
|                | Hanlin Lou                         | Jonathan Levy            | Tibor Neugebauer      |
|                | Lingguo Xu                         | Ozan Isler               | Brett Williams        |
|                | Bhagya Gunawardena                 | Lyla Zhang               | Cristoph Huber        |
|                | Miguel Fonseca (chair)             | Jingjing Zhang (chair)   | Zachary Breig (chair) |

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15:10 to 15:40 Afternoon Tea

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15:40 to 16:55 A02 Theatre 200  
Plenary Session (chair: Juliana Silva Goncalves)  
Lata Gangadharan, "The Role of the Environment in the Gender Leadership Gap"

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**15th AUSTRALIA AND NEW ZEALAND WORKSHOP ON EXPERIMENTAL ECONOMICS: PARALLEL SESSIONS**  
**Social Sciences Building A02 and RD Watt Building A04, Camperdown Campus, The University of Sydney**

**Monday 26 September, 10:50 to 12:30**

**A02 Theatre 200: Gender in Labour**

- Mallory Avery (Monash University), "A Field Experiment on Disrupting Gender Imbalances in Labour Markets: The Impact of AI in Recruitment on Labour Supply and Demand"
- Nisvan Erkal (University of Melbourne), "Gender Biases in Performance Evaluation: The Role of Beliefs versus Outcomes"
- Juliana Silva Goncalves (University of Sydney), "Subjective Judgment and Gender Bias in Advice: Evidence from the Laboratory"
- Erte Xiao (Monash University, chair), "Women say no to what? Unequal workload or unequal wage?"

**A02 Room 210: Industrial Organisation**

- Yang Liu (University of Melbourne), "Understanding indicative bidding: An experimental approach"
- Qin Wu (RMIT University), "Bivariate Newsvendor Competition: Theory and Experiment"
- Mia Tam (University of Adelaide), "Pricing Frequency and Collusion in Continuous Oligopoly Experiments"
- Kenan Kalayci (University of Queensland, chair), "Algorithmic third-party advice in markets with complex goods"

**A04 Room 203: Individual Decision-Making I**

- Andreas Ortmann (University of New South Wales), "Can a single model account for both risky choices and inter-temporal choices? Testing the assumptions underlying models of risky intertemporal choice: Replication"
- Robert Rutledge (University of Sydney), "Price Expectations and Reference-Dependent Preferences"
- Agnieszka Tymula (University of Sydney), "Neural and behavioural evidence on probability weighting in monkeys and humans"
- Danielle Kent (Macquarie University, chair), "Learned Helplessness Induction Increases Risky Investment"

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A02 Theatre 200: Gender in Development

- Paulo Santos (Monash University), "Opposites detract: Differences in economic preferences and cognitive capacity predict intra-household inefficiency"
- Fatima Jamal Khan (University of New South Wales), "Mothers, Fathers, and Others: Competition and Cooperation in the Aftermath of Conflict"
- Jolynn Chu (Monash University), "Does nudging motivate social media usage? Evidence from women micro-entrepreneurs in Malaysia"
- Elif Incekara Hafalir (University of Technology Sydney, chair), "Perceptions of Norms about Working Mothers: Another Look at the Case of Saudi Arabia"

A02 Room 210: Nudging

- David Byrne (University of Melbourne), "Information, Incentives, and Goal-Setting in Water Usage: Evidence from a Large Scale Field Experiment"
- Meg Elkins (RMIT University), "Busking and Mobile Payments at the Edinburgh Fringe Festival - An experiment in default payments"
- Martina Feherova (Department of Premier and Cabinet in Victoria), "Increasing autonomy in charitable giving: The effect of choosing the number of recipients on donations"
- David Butler (Griffith University, chair), "Dark Nudges in the Timeshare Industry"

A04 Room 203: Individual Decision-Making II

- Allan Yip (University of Sydney), "Drivers of the choice to self-manage one's investments"
- Stephen Cheung (University of Sydney), "Effects of Signal Credibility in Belief Updating"
- Alex Berger (University of Sydney), "Controlling ambiguity: The illusion of control in choice under risk and ambiguity"
- Romain Gauriot (Deakin University, chair), "Eliciting Preferences for Risk and Altruism: Experimental Evidence"

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**Tuesday 27 September, 11:15 to 12:30**

A02 Theatre 200: Social Preferences

- Nina Xue (Monash University), “Are three heads more biased than one? Experimental evidence on the role of communication on belief updating in groups”
- Ben Grodeck (Monash University), “The effect of compassion fade on altruistic behavior: Experimental evidence for a guilt mitigation account”
- Vera te Velde (University of Queensland, chair), “Motivations for Indirect Reciprocity”

A02 Room 210: Public Choice

- Lana Friesen (University of Queensland), “Initially contestable property rights and Coase: Evidence from the lab”
- Evan Calford (Australian National University), “Contingent Reasoning and Dynamic Public Goods Provision”
- Lionel Page (University of Queensland, chair), “Bandwagon effect and the glow of winning”

A04 Room 203: Market Design

- Siqi Pan (University of Melbourne), “Costly information acquisition in centralized matching markets”
- Pablo Guillen (University of Sydney), “University Admissions in NSW: Current Evidence and Directions for Further Research”
- Tom Wilkening (University of Melbourne, chair), “Market Design for Land Trade: Evidence from Uganda and Kenya”

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A02 Theatre 200: Social Comparison

- Hanlin Lou (University of Sydney), "Choosing the best pond to motivate performance: relative feedback and performance in groups"
- Lingguo Xu (University of Melbourne), "Self-confidence and preferences for comparative information"
- Bhagya Gunawardena (University of Queensland), "The Effect of Experience and Peer Information on Skill Accumulation: An Online Experiment"
- Miguel Fonseca (University of Exeter, chair), "Fat Cats and Followers: High Pay Inequality Erodes Follower Wellbeing, but not Productivity"

A02 Room 210: Incentives

- Jonathan Levy (University of Sydney), "Who wants to move first?"
- Ozan Isler (University of Queensland), "Motivating creativity: An experimental comparison of incentive schemes"
- Lyla Zhang (Macquarie University), "Deferred Pay: Compliance and Productivity with Self-Selection"
- Jingjing Zhang (RMIT University, chair), "Contests with Negative Prizes: Theory and Experiments"

A04 Room 203: Finance

- Tibor Neugebauer (University of Luxembourg), "Does Wash Trading Impact Information Dissemination in Security Markets?"
- Brett Williams (University of New South Wales), "Opening the Book: Price Information's Impact on Market Efficiency in the Lab"
- Cristoph Huber (WU Vienna University of Economics and Business), "Competitiveness and Speculative Behavior"
- Zachary Breig (University of Queensland, chair), "Experimental Auctions with Securities"